

106th EDITION
MAY
2011
MONTHLY
NEWSLETTER



Galehouse Lumber

MONTHLY

Communications: web, phone, fax, mail, e-mail

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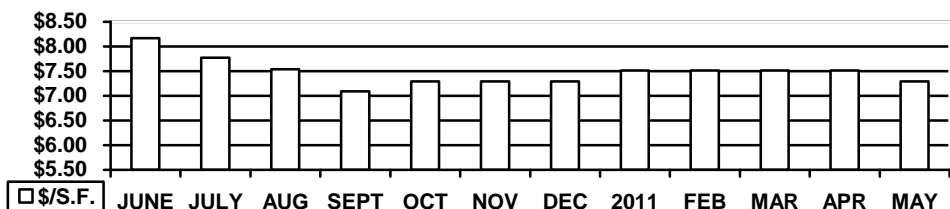
* CELEBRATING OUR 39TH YEAR * SUPPLYING THE AREA'S FINEST BUILDERS *

ROUGH - LUMBER PRICING / per square foot

This graph should be used as a **GUIDELINE ONLY!**

(Based on a typical 2-story w/3 car garage & front porch)

MAY 2011 \$7.29



TYPICAL RANCH ROUGH LUMBER / APPROXIMATELY \$9.47 PER SQ. FT.

Employee "Profile" / **DON SHARPE** / Contractor Sales

"New" Outside Salesman - Construction Industry 32 Yrs.

Family: married to **Karen** for 35 years! and 3 kids, **Jeremy, Daniel, & Kelli**
one grandchild, **Baylee** (Jeremy and his wife, Danielle's daughter)

Hobbies: **golfing and bowling** Favorite Food: **spaghetti**

Music of Choice: **60's & 70's Classic Rock** Favorite TV Program: **House**

All-Time Favorite Movies: **Shawshank Redemption and The Godfather**

Organizations: **HBA's** Industry Periodicals: **ProSales and HCN**

Did You Know: **Don does a "Mean" Elvis impression of Blue Christmas!**

DECKS... and a "DECK PARTY"!

It's **"DECK TIME"!**... and we are **ready for you!** We just happen to be the area's leading **TREX Stocking Dealer!** Our Trex reps, **Tim Leynaud** and **Paul Bettac** with **Boise** along with our sales staff look forward to assisting you with your **TREX** deck questions, requests and any and all else associated with this product. They are more than willing to drop by your job site, your office, meet with your customer, assist with a phone call or furnish additional literature that will be helpful with your project. Give us a yell!

Be a part of this Party! Join us on the Portage Lakes Wednesday **June 15th** at **The Olde Harbor Inn** for the Eighth Annual **HBA "Member Mixer"**. **Builders Attend Free!** The typical \$22 meeting fee will be compliments of Galehouse Lumber, **Trex, Andersen, Tyvek, Azek, and 91.3 The Summit.** RSVP to the HBA (330.869.6800) or call Fred Langguth (330.697.4772) if you're not a member so you can be our special guest! Trust me on this one... this event is always a **Blast!** *Thanks! Hope to see you on the deck, Fred*

Experience Counts!



Don Sharpe Paul Sileo

Here's **experience** in the building industry at it's best! **Don Sharpe**, our newest addition to our outside contractor-sales-team stands here alongside **Paul Sileo**, product rep with **Parksite Inc.** These two are very indicative of the quality and experience that our **"TEAM"** can (*and DOES*) offer our customers!

WINDOWS • DOORS
Andersen

TRUCK-LOAD SCHEDULE

ORDER BY

SHIP / WEEK

May 6

June 6

May 27

June 27

"Truce is better than friction." _____ Charles Herguth