



# MONTHLY

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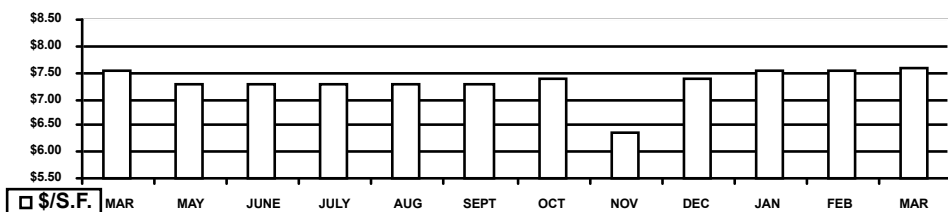
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*\* WE ARE PROUDLY CELEBRATING OUR 40<sup>TH</sup> YEAR \* SUPPLYING THE AREA'S FINEST BUILDERS AND REMODELERS \**

## ROUGH - LUMBER PRICING / per square foot

This graph should be used as a **GUIDELINE ONLY!**

(Based on a typical 2-story w/3 car garage & front porch) **MAR 2012 \$7.56**



TYPICAL **RANCH** ROUGH LUMBER / APPROXIMATELY 9.88 PER SQ. FT.

## Featured Builder of the Month



Mark has had 26 years experience building in Wayne, Holmes and Medina counties. He is married to Michelle and they have five children. Mark enjoys spending his free time coaching the kids' sports teams.



### MEET ROB

Rob has had experience in the constructions industry for over 35 years. He started as a carpenter, then progressing into lumber sales, construction estimating and project management. His knowledge and familiarity with construction methods, lumber and building materials will enhance your commercial, residential and remodeling projects. Welcome back Rob!

## Opening Day Weather

Indians vs White Sox - April 12, 2010 - 60 deg. - And no rain  
 Indians vs Rangers - April 1, 2011 - 43 deg. - And no rain  
 Indians vs Toronto Blue Jays - April 5, 2012 - Forecast 66 deg. - Sunny

### Sales tips... **Keeping Existing Buyers** ...Tip sales

- Nip any issues in the bud before they become major problems
- Edge out competitors who are trying to woo buyers away
- Keep their finger on the pulse of how changes in the marketplace are affecting each buyers business

*Today: Use it or lose it Life is leaking through your fingers you don't just find time - you make it - Robert Clement*



TRUCK-LOAD SCHEDULE  
**ORDER BY**                      **SHIP / WEEK**  
 April 16                              May 7  
 May 7                                      May 28



# Galehouse Lumber

## MONTHLY NEWSLETTER



Mar/Apr **THERMA TRU DOORS** "Lunch on Us" winner is *Mavrakis Construction*

Presenting  
the



**GALEHOUSE LUMBER**

**FEATURED  
PRODUCT**

Of the Month

**Rex-SynFelt** is one of our new Products! It is 20x strong than the conventional 30# felt. It also weighs **26lbs** rather than **60lbs**. **SynFelt** comes with a **25-year warranty** and has a class A fire rating! Every roll has a pre-printed nailing pattern while it lays flat and also water resistant.



## REX-SYNFELT

**MANAGER:**

JOE PETTIT  
MICHAEL O'HARA

**SALES PERSONNEL:**

DOUG YOUNG 319  
DAVE COLLINS 340  
DON SHARPE 302  
JIM BOHANNON 308  
ROB ECKROAD 341

**CABINET SALES:**

MARK GARDNER 326

**PURCHASING:**

BOB CLINE 314  
CONNIE STONE 338

**RECEIVING:**

JIM GARDNER 339

**SHIPPING:**

MATT GENTNER 303  
JOHN PETTIT 322

**CREDIT:**

JOE PETTIT 316

**EXT #**

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327

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Mar/Apr 2012

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